



Simple, Satisfying Self-Sufficiency- We Can Make This Work Financially

David B. Smith, MD

David Reed, MD

Jeff Bacon, DO

Asa Ware, MD

4/12/2018



No CMS GME Funding For You!

- ▶ **Wray, Colorado Rural Training Track- 1992**

Initial 15 months in Greeley, 21 months in Wray.

Critical Access Hospital in Wray = no CMS GME \$.

Sterling, Colorado Rural Training Track- 2017

First year in Greeley, 2nd & 3rd year in Sterling.

**Considered an “expansion” of Wray RTT by CMS =
no CMS GME \$.**



So how is Wray funded?

- **Wray Clinic & Hospital independent from core site**
- **Resident docs on 24 hour call 7-9 days/month each**
- **Longitudinal curriculum in Wray**
- **Results in ~ 3,400 clinic visits by graduation**
- **Resident docs' RVU production → preceptor**
- **Wray faculty send a check to Greeley each month to cover resident physicians' salary & benefits**



And Sterling?

- Hospital & clinic part of same non-profit corporation as core program
- On 24 hour call Q 4 days
- Longitudinal curriculum in Sterling
- Results in ~2,500 clinic visits by graduation
- Rural Health Clinic = better reimbursement
- Resident docs' RVU production → preceptor



Summary

- Use the resident physicians' productivity to your financial advantage
- Longitudinal curriculum approach
- Enjoy the lifestyle benefits